January 2020

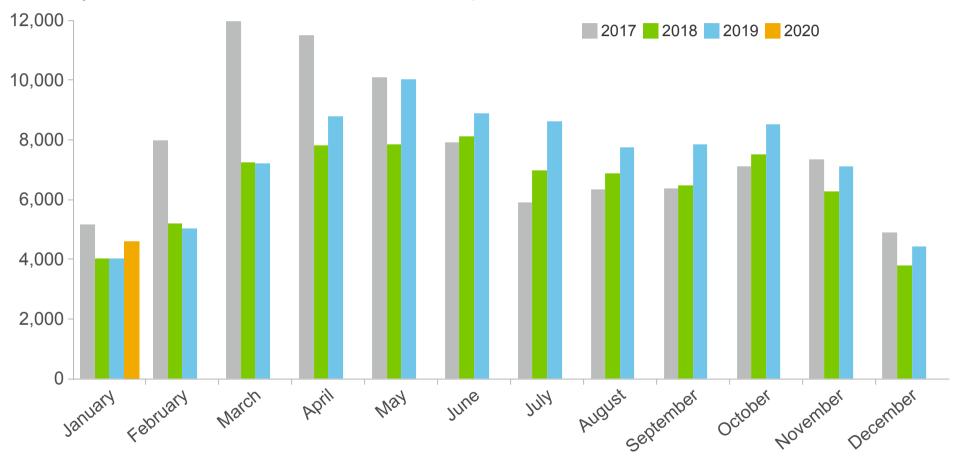


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TREB MLS<sup>®</sup> Sales Monthly with Three Previous Years for Comparison



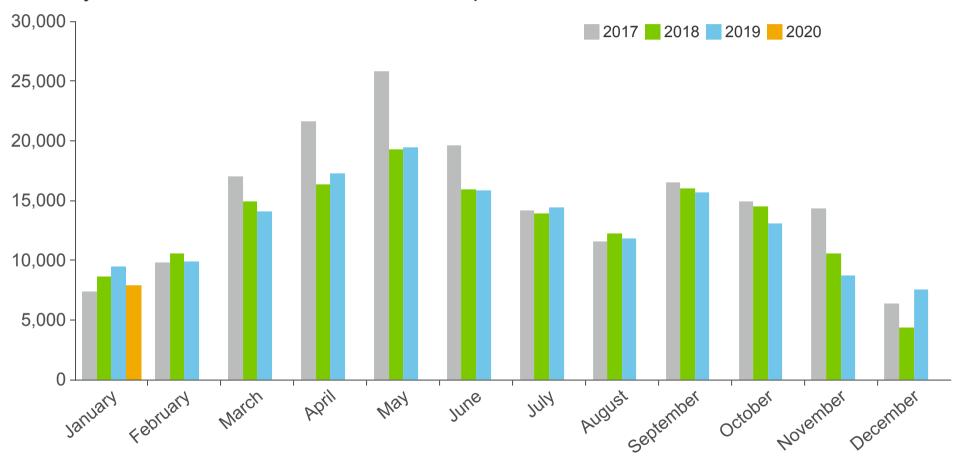
Source: Toronto Real Estate Board

Explanation: This chart plots monthly MLS<sup>®</sup> Sales for the current year and the previous three years. The recurring seasonal trend can be examined along with comparisons to previous years for each month.



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### TREB MLS<sup>®</sup> New Listings Monthly with Three Previous Years for Comparison



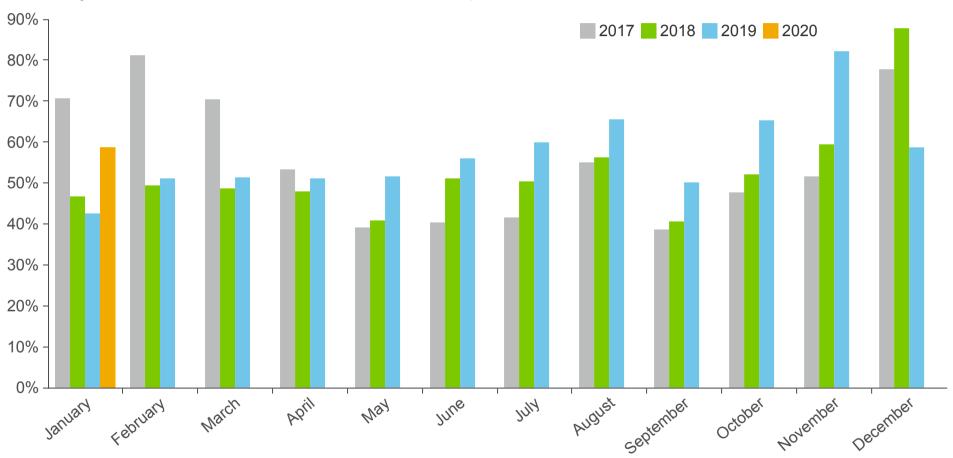
Source: Toronto Real Estate Board

Explanation: This chart plots monthly MLS<sup>®</sup> New Listings for the current year and the previous three years. The recurring seasonal trend can be examined along with comparisons to previous years for each month.



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## TREB MLS<sup>®</sup> Sales-to-New Listings Ratio Monthly with Three Previous Years for Comparison



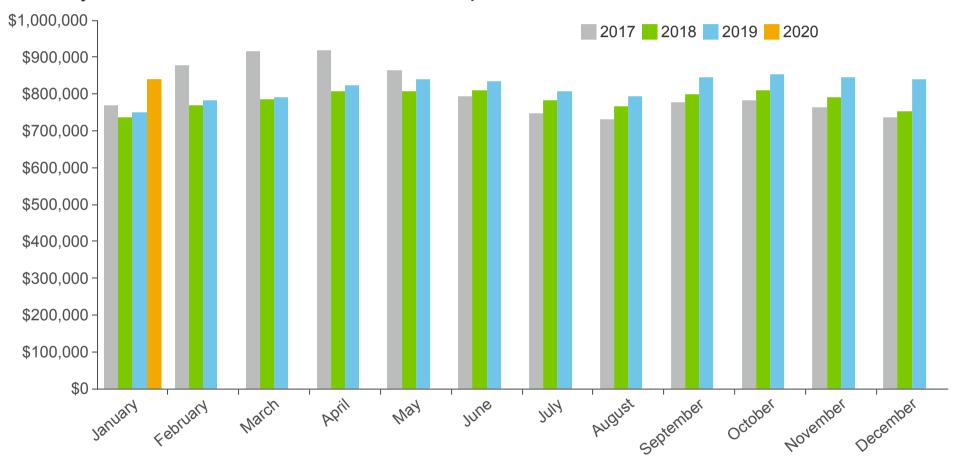
Source: Toronto Real Estate Board

Explanation: This chart plots monthly MLS<sup>®</sup> Sales-to-New Listings ratio for the current year and the previous three years. The recurring seasonal trend can be examined along with comparisons to previous years for each month.



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### TREB MLS<sup>®</sup> Average Resale Home Price Monthly with Three Previous Years for Comparison



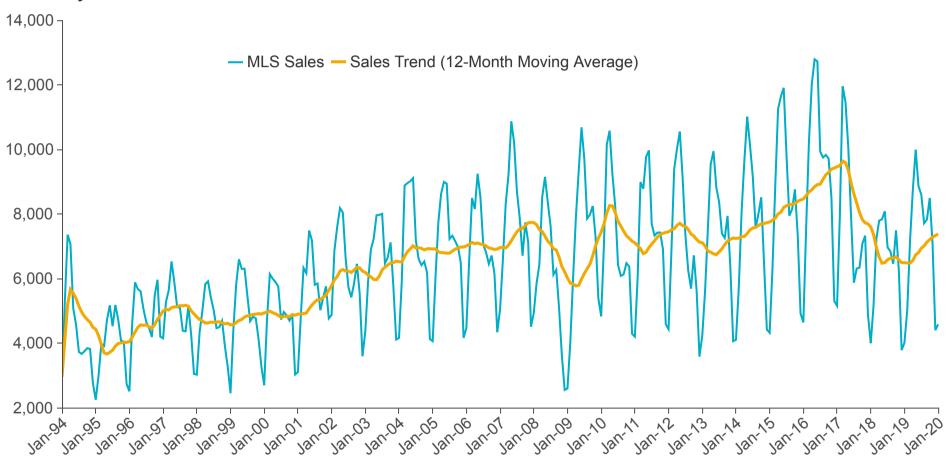
Source: Toronto Real Estate Board

Explanation: This chart plots monthly MLS<sup>®</sup> Average Resale Home Price for the current year and the previous three years. The recurring seasonal trend can be examined along with comparisons to previous years for each month.



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### TREB MLS<sup>®</sup> Sales Monthly Time Series with Trend Line



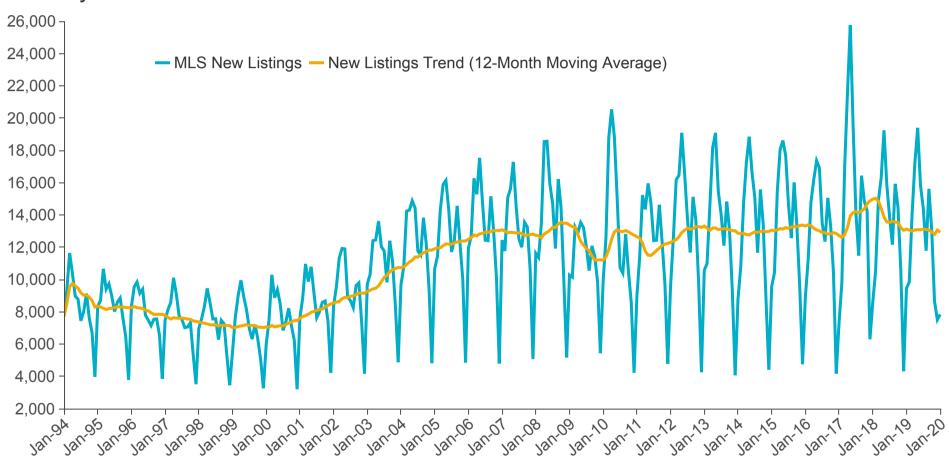
#### Source: Toronto Real Estate Board

Explanation: This chart plots monthly MLS® sales since January 1994. The purple line shows actual sales. The brown line is the trend computed using a 12-month moving average, which exhibits no seasonal variations or other irregular fluctuations. A substantial change in actual sales must occur to change the direction of the trend.



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### TREB MLS<sup>®</sup> New Listings Monthly Time Series with Trend Line



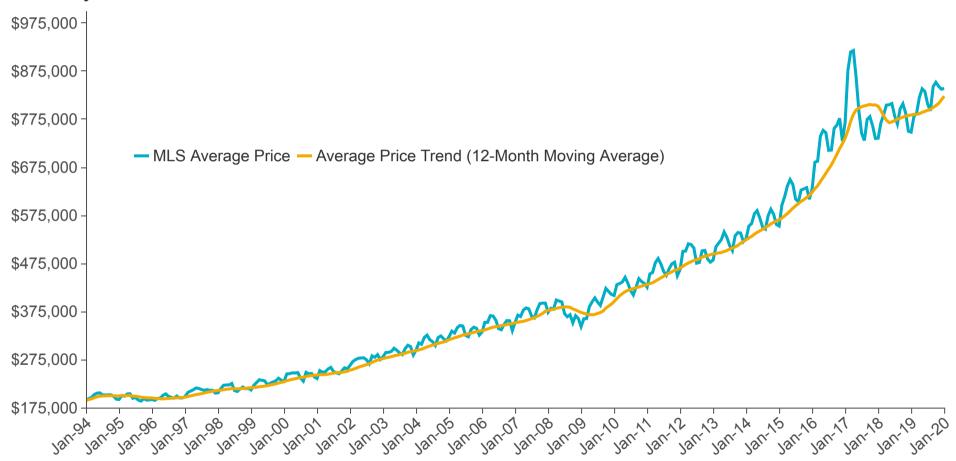
#### Source: Toronto Real Estate Board

Explanation: This chart plots monthly MLS® new listings since January 1994. The purple line shows actual new listings. The brown line is the trend computed using a 12-month moving average, which exhibits no seasonal variations or other irregular fluctuations. A substantial change in actual new listings must occur to change the direction of the trend.



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### TREB MLS<sup>®</sup> Average Price Monthly Time Series with Trend Line



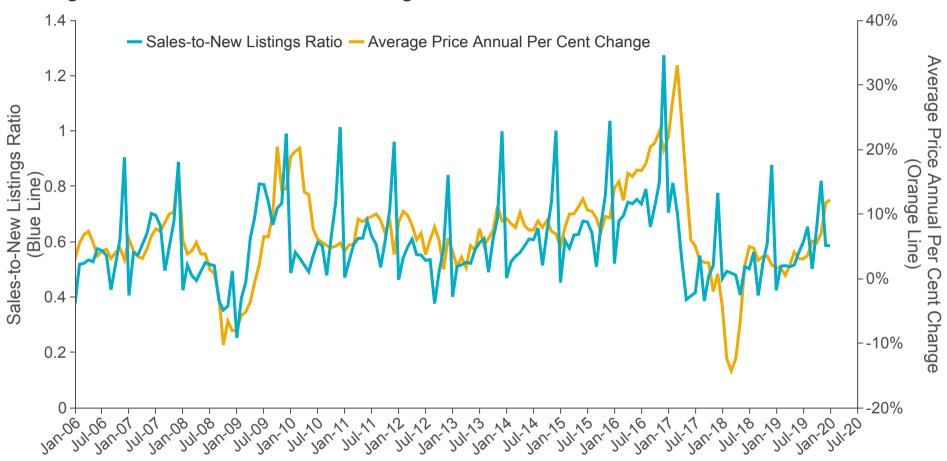
#### Source: Toronto Real Estate Board

Explanation: This chart plots monthly MLS® average price since January 1994. The purple line shows the actual average price. The brown line is the trend computed using a 12-month moving average, which exhibits no seasonal variations or other irregular fluctuations. A substantial change in actual average price must occur to change the direction of the trend.



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## TREB MLS<sup>®</sup> Sales-to-New Listings Ratio Compared to Average Annual Price Per Cent Change in Home Price



#### Source: Toronto Real Estate Board

Explanation: This chart plots the monthly sales-to-new listings ratio (purple line) with year-over-year average annual per cent price change (brown line). When the sales-to-new listings ratio moves higher, average annual per cent change in home prices generally trends higher. When the sales-to-new listings ratio moves lower, average annual per cent change in home prices generally trends lower.

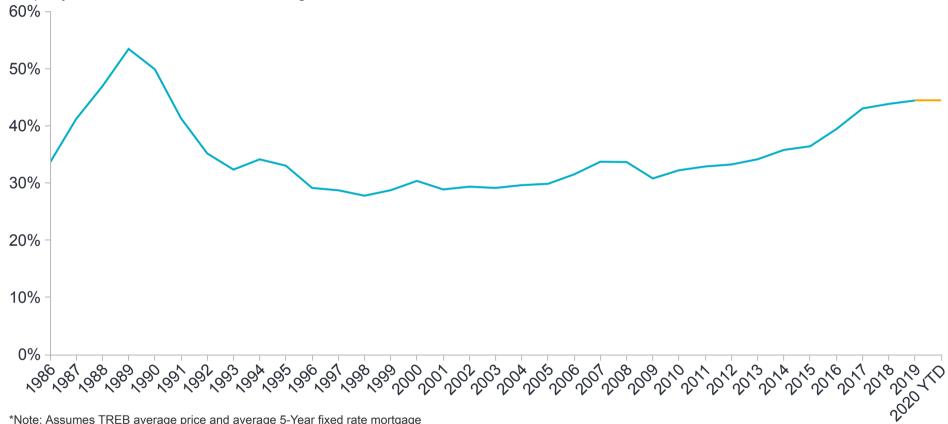


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#### TREB Affordability Indicator

Share of Average Household Income Used for Mortgage Principal and Interest,

Property Taxes and Utilities on the Averaged Priced GTA Resale Home.



\*Note: Assumes TREB average price and average 5-Year fixed rate mortgage Source: Toronto Real Estate Board Data and Calculation; Statistics Canada

- 1. Average annual or year-to-date home price as reported by TREB
- 2. 20 per cent down payment
- 3. Average 5-year fixed mortgage rate (Statistics Canada); 25-year amortization
- 4. Average property tax rate reported by/estimated from the Statistics Canada Survey of Household Spending
- 5. Average utilities cost reported by/estimated from the Statistics Canada Survey of Household Spending and components of the Consumer Price Index
- 6. Average household income reported by the Census of Canada. Years in between Censuses estimated using interpolation (years up to 2005) or annual growth in average weekly earnings reported by Statistics Canada in the Labour Force Survey (2006 onward).